

To whom it may concern:

It is with immense pleasure that I recommend Joan McGowan as a real estate agent for any individuals or families searching for their ideal homes that meet their needs. As you can see below, she is hardworking, honest, patient, understanding, professional, a good listener, a good learner and lastly but not least, a good negotiator. I can also say that after some period of time our relationship changed a little bit from professionalism to a developing friendship.

Before working with Joan, I had a different real estate agent to find me and my family a new home. This agent didn't seem to have the motivation and energy to help us. Eventually, we changed agent and met Joan. She is the one who helped us to buy a townhouse that met our needs. Then, due to financial constraints, we felt the need to find a rental home. As she worked hard to find us a new rental home, I happened to find a newly advertised place for rent in the same townhouse community where we live. I told Joan that I wanted to look at it. Since it was Thanksgiving Day I thought had to wait until after the holiday to look at it. To my surprise, she met us at that house on that Thanksgiving Day to look at it. We liked the house and immediately, right there, Joan called and started to do the necessary paperwork so we can rent the place. She also was able to convince the owner of the house, who doesn't seem to like cats to let us in with our cat.

We are currently looking for a place for my elderly Aunt. With her certification as a Senior Real Estate Specialist, SRES, I trust her knowledge and skills to help us find the right place for her.

I would like to add one more thing: I am Deaf. Joan understands that to communicate with me it has to be via text or by using a boogie board that I have when we are face to face. She indicated that she is interested in leaning sign language in order to reach out to the Deaf community. In fact we have arranged to get together so I can give her ASL lessons. She also understands Deaf people use Video Relay for communication.

In conclusion, I can confidently say that Joan is the best Real Estate Agent I have ever had. I see her also as a friend. She is trustworthy, professional and hardworking, respectful compassionate and motivated.

I highly recommend Joan McGowan as the real estate agent to help you find your ideal home.

Diana O'Shea